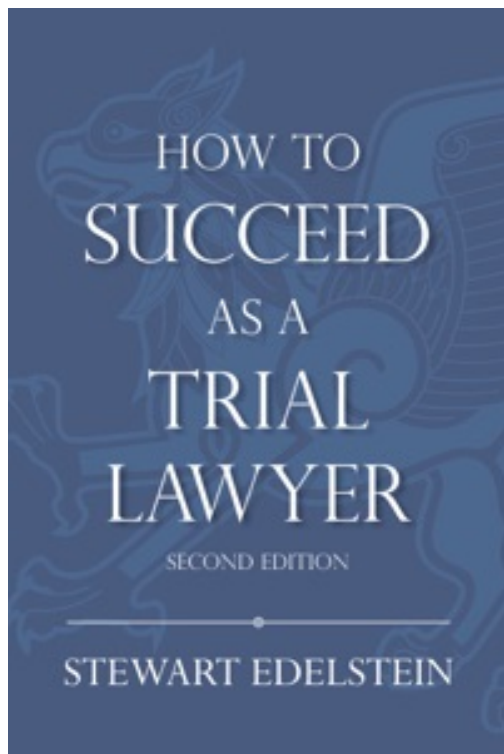


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Two themes permeate this book. First, in the Edelstein view of the litigation process, less is almost always more. As noted, briefs should be edited to the point of gem-like brilliance. Significantly, the cogency that underlies the most effective briefs also informs other key aspects of the litigation process, from determining the necessary scope of discovery to sifting through the claims to present in a complaint or to pursue at trial. Second, every trial lawyer needs to identify the themes that will advance the client's cause and make certain that every litigation judgment is consistent with those themes. Following the precepts of this book will maximize every client's opportunity for success while minimizing the needless costs and expense that have given the contemporary litigation process such a bad reputation.

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